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## CITYCON

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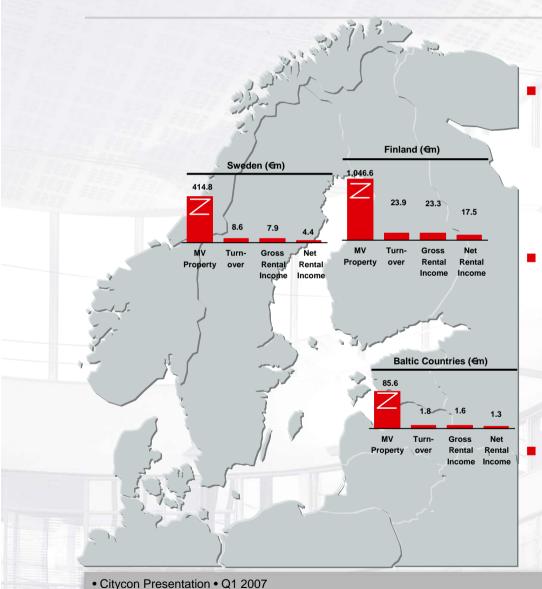




# CITYCON

## Highlights Q1/2007

### **Highlights – Geographic Overview**



#### Geographical Overview

#### Finland

- 75 % of total net rental income in Q1/2007
- Net rental income growth of 3.3%, to EUR 17.5m
- Net rental income for like-for-like properties rose by 12.2%.
- One property acquisition in Q1
- Sweden
  - Net rental income increased by 206.8%, to EUR 4.4 million.
  - Net rental income accounted for 19% of Citycon's total net rental income
  - Acquisitions of one shopping centre and major development project started in Liljeholmen
  - **Baltic Countries** 
    - Major development project started in Rocca al Mare in Tallinn
    - Operating profit rose by 117.2% to EUR 3.5 million

### **Highlights – Focus on Development**

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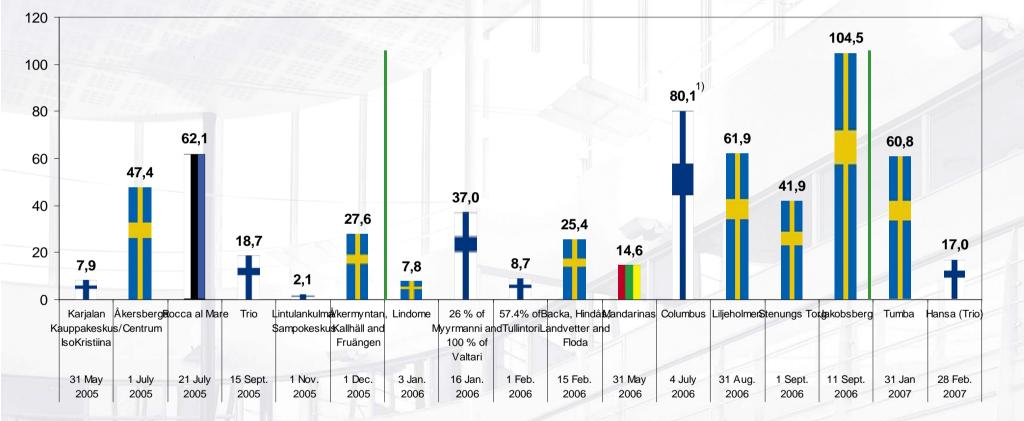
- The market value of property portfolio EUR 1,546.9 million
- Two major development projects launched totalling approximately EUR 178 million
- Two significant property investments: Capital expenditure EUR 78.6 million
- Successful share issue worth EUR 133.8 million by issuing 25,000,000 new shares.
- Market capitalisation totalled EUR 1,126.7 on March 30, 2007
- Profit before taxes EUR 40.9 million including EUR
   31.5 million in fair value gains
- Equity ratio 45.5%
- EPS (excl. extraordinary items) EUR 0.04
- Renewed regional business organisation implemented



#### **Highlights – Acquisition Track Record**

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Capital expenditure totalled EUR 78.6 million in Q1



1) Includes investments in the extension project

Largest acquisitions in 2005, 2006 and 2007, debt free purchase price with transactions expenses (acq. date exchange rate), EUR million

#### **Highlights – Goals and Focus**

#### Goals

- Growth
- Expand the property portfolio and increase its value
  - Retail property management
  - Property Development
- Sustained shareholder value
  Strategic focus
  - Retail properties only
  - Geographical focus; growing areas in Finland,
     Sweden and the Baltic Countries

#### Position

- Shopping centre market leader in Finland
- Strong position in Sweden and firm foothold in the Baltic Countries

#### Strong operating cash flow

Expertise in retail real estates and financing



Jakobsberg Stockholm

### Highlights – Favorable Business Environment CITYCON



### **Highlights – Financial Targets**

- Growth track
  - Citycon launched two development projects totalling EUR 178 million
  - Capital expenditure Q1 2007 Eur 78.6 million
- Citycon desires to maintain a solid dividend policy of distributing at least half of its distributable earnings after deduction of taxes
  - Change in fair value of investment property (IAS 40) is not considered as distributable earnings
- Long-term equity ratio target is 40 per cent
  - Equity ratio of 45.5% as of 31 March 2007

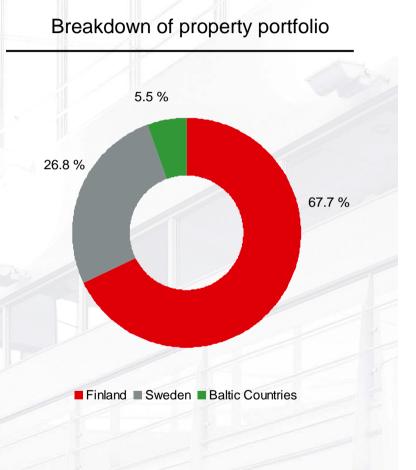
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## **Property Portfolio**

### **Property Portfolio – Key Figures**

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	and the second se	
Finland	Q1/2007	Q1/2006
Turnover, EUR million	23.9	23.3
Net fair value gains on investment property, EUR million	14.0	14.9
Operating profit, EUR million	30.2	30.7
Gross rental income, EUR million	23.3	22.7
Net rental income, EUR million	17.5	16.9
Net rental yield, %	7.3%	8.5%
Net rental yield, like-for-like properties, %	7.6%	8.6%
Market value of property portfolio, EUR million	1,046.6	886.5
Capital expenditure, EUR million	22.9	51.3
Sweden	Q1/2007	Q1/2006
Turnover, EUR million	8.6	2.6
Net fair value gains on investment property, EUR million	15.1	-0.1
Operating profit, EUR million	18.8	1.0
Gross rental income, EUR million	7.9	2.4
Net rental income, EUR million	4.4	1.4
Net rental yield, %	5.9%	4.9%
Net rental yield, like-for-like properties, %	-	-
Market value of property portfolio, EUR million	414.8	109.9
Capital expenditure, EUR million	61.7	33.3
Baltic Countries	Q1/2007	Q1/2006
Turnover, EUR million	1.8	1.3
Net fair value gains on investment property, EUR million	2.4	0.7
Operating profit, EUR million	3.5	1.6
Gross rental income, EUR million	1.6	1.0
Net rental income, EUR million	1.3	1.0
Net rental yield, %	7.7%	8.7%
Net rental yield, like-for-like properties, %	-	-
Market value of property portfolio, EUR million	85.6	61.2
Capital expenditure, EUR million	0.3	-



#### **Property Portfolio – Lease Portfolio**

#### Lease portfolio summary

- 3,387 (2,327) leases with an average length of 2.9 years
- Net rental income increased by 19.6% to EUR 23.2 million
- GLA totalled 776,354 sq. m.
- Net rental income for like-for-like properties grew by 12.2% (Like-for-like property = held by Citycon 24 months, excl. development projects and lots)
- Rents mainly linked to cost-of-living index
- At the end of 2006 the lease agreements tied to lessee's turnover totalled 11% (2005: 5%)

Total Portfolio	Q1/2007	Q1/2006
Number of leases started during the period 1)	114	122
Total area of leases started, sq.m.	17,960	39,465
Occupancy rate at end of the period ,%	96.7%	96.7%
Average length of lease portfolio at the end of the period, year	2.9	3.0
Finland	Q1/2007	Q1/2006
Number of leases started during the period 1)	106	113
Total area of leases started, sq.m.	16,900	37,466
Occupancy rate at end of the period ,%	96,4 %	96.3%
Average length of lease portfolio at the end of the period, year	3,2	3,1
Sweden	Q1/2007	Q1/2006
Number of leases started during the period 1)	3	1
Total area of leases started, sq.m.	270	107
Occupancy rate at end of the period ,%	97.2%	98.2%
Average length of lease portfolio at the end of the period, year	1.9	2.5
Baltic Countries	Q1/2007	Q1/2006
Number of leases started during the period 1)	5	8
Total area of leases started, sq.m.	790	1,892
Occupancy rate at end of the period ,%	100%	100%

### **Property Portfolio - Development Projects**

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#### **On-going development projects**

			Market value, EUR million	Area, sq.m. 1)	Post- development area, sq.m.	Total estimated investment, EUR million 2)	Actual capital by the end of the period, EUR million	Targeted year of completion	Additional Information
Property	Location	Country							
Lippulaiva	Espoo	FIN	47	23 000	34 000	60-70 3)	7.6	2008 4)	Completion of the refurbishment in spring 2007. The construction of the extension upon confirmed
Trio	Lahti	FIN	72	32 000	35 000	50.5	2.0	2009 4)	The project will be carried out in three stages; completing the first stage in autumn 2007.
Duo	Tampere	FIN	25	5 000	15 500	27.3	19.1	2007	Opening of the new section in April 2007, completing the refurbishment of the existing
Lentola	Kangasala	FIN		0	12 000	16.6	-	2007	New develpment under construction.
Kaarina	Kaarina	FIN		0	5 500	8.2	-	2007	New develpment under construction.
Torikeskus	Seinäjoki	FIN	12	11 300	12 000	4	1.1	2008	Refurbishment under construction.
Åkersberga	Österåker	SWE	55	26 000	26 000	40	3.8	2009	Refurbishment and extension of the existing shopping centre.
Rocca al Mare	Tallinn	EST	68	28 600	53 500	68 5)	0.6	2010	Refurbishment and extension of the existing shopping centre.
Liljeholmen	Stockholm	SWE	65	20 100	91 000	110	4.8	2009	The existing building will undergo a considerable extension and refurbishment.
						371.60 - 381.60	30.1		

1) Leasable area ow ned by Citycon.

2) New capital tied on the project.

3) Both stages included in the figure. The second stage still requires the Board of Directors' decision.

4) The project schedule is subject toa risk associated with city planning.

5) The total project included in the figure. Currently only the first stage is decided by the Board of Directors.

### **Property Portfolio - Development Projects**

## CITYCON

#### **Development projects under planning**

Citycon's Board of Directors has not yet made a decision on the development project, but it is under planning, an alteration of the city plan is pending or Citycon (or its partner) has a site reservation.

			Market value on Dec 31, 2006, MEUR	Project area, sq.m. (1	Estimated investment need, MEUR 2)	Additional information
Property	Location	Country				
Espoontori	Espoo	FIN	19	24000	50	Change in city plan pending. Plans for extending the shopping centre. Completion target 2009-2010. 3)
Myyrmanni	Vantaa	FIN	156	10000 4)	25-35	Aim of the project is to develop Myyrmanni with respect to its functionalities and building an extended section. Completion target 2010. 3)
Galleria	Oulu	FIN	8	20000-30000 5)		Developing the Galleria block into a shopping centre in co-operation with the block's other property owners. Target year of project launch 2008.
Koskikeskus	Tampere	FIN	86	2000 6)		The development of the shopping centre's services through refurbisment and extension. Chang in city plan pending. Increase of retail building right by 6200 sq.m.Completion target 2008.
Myllypuro 7)	Helsinki	FIN	2	5000	11-13	Building a new retail centre replacing the existing property. Target year of project launch 2008.
Kuopion Anttila	Kuopio	FIN	17	15000	28-30	Developing the existing building into a new shopping centre including an extension. Target year of project launch 2009. 3)
Heikintori 7)	Espoo	FIN	14	23000	60	Refurbishing and expanding the existing shopping centre. Targeted project launch 2009-2010.
Martinlaakso	Vantaa	FIN	4	6000-8000	25-30	Building a new shopping centre that replaces the existing retail centre. Completion target 2009- 2010. 3)
Laajasalo	Helsinki	FIN	4	8000	25-30	Building a new shopping centre that replaces the existing one. Completion target 2009-2010. 3)
MAXX	Tampere	FIN		50-80000		Retail Park project under planning.
MAXX	Vantaa	FIN		80-100000		Retail Park project under planning.
Rocca al Mare	Tallinn	EST	68	53000	60-65	The project is planned to complete in three stages and launch during 2007. Completion target 2009-2010
Liljeholmen	Stockholm	SWE	65	44000	110-115	Building of new shopping and service centre. The area indicated in this table excludes an underground car park of some 32,000 sq.m. Projected completion target 2009-2010.
Stenungs Torg 7)	Stenungsund	SWE	58	24000-36000	30-50	Citycon has agreed with the shopping centre's minority shareholder on the development of the shopping centre. The project is scheduled to begin in 2007.
Åkermyntan	Hässelby	SWE	13	8500	2-10	Redevelopment of the retail centre.
	C C	_				Citycon has agreed with the shopping centre's minority shareholder on the d shopping centre. The project is scheduled to begin in 2007.

1) The project area refers to the combination of the area of the existing space under refurbishment owned by Citycon and the area covered by the section under extension.

2) The amount of investment needed will change and become more precise as the planning process proceeds. The figure is the best current estimates.

3) The schedule for the project completion and/or launch involves risks associated with city planning.

4) The project area refers only to the area of the planned extension.

5) The plans are just preliminary and therefore Citycon's final ownership of the project area is not known.

6) The leasable area may be larger than indicated.

7) Partly-owned property.

### **Property Portfolio - Development Projects**

## CITYCON

#### Potential development project

Citycon is analysing opportunities for the development and/extension of for example the properties below. Neither an alteration of the city plan has been applied nor any other official decisions made.

			Market value on Dec 31, 2006, MEUR	Area, sq.m.	Additional information
Property	Location	Country			
Ultima	Vantaa	FIN	2	0	Vacant lot of approximately 42,000 sq.m. with 20,000 m <sup>2</sup> in current permitted building area.
IsoKristiina	Lappeenranta	FIN	36	18200	Opportunities to extend the shopping centre are analysed.
Hakunila	Vantaa	FIN	4	3000	Opportunities to develop the property are analysed.
lyväskylän Forum	Jyväskylä	FIN	49	17400	Citycon is analysing opportunities to extend the shopping centre.
Tumba Centrum	Botkyrka	SWE	61	2200-20000	Citycon is planning to extend the centre. The acquisition was closed on 31 Jan, 2007
Jakobsbergs	Järfälla	SWE	110	6000-17000	The detail plan includes approximately 6,000 sq.m. of retail premises and a maximum of 1,000 m <sup>2</sup> in apartments.
Fruängen	Stockholm	SWE	15	15000	Refurbishment and possible extension.
Backa	Gothenburg	SWE	9	7800	Redevelopment possibilities.





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### **Key figures - Snapshot**

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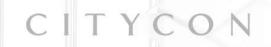
#### **Income Statement and Balance Sheet**

Income Statement , EUR million	Q1/2007	Q1/2006
Gross rental income	32.8	26.1
Turnover	34.2	27.3
Net rental income	23.2	19.4
Net Fair value gains on investment property	31.5	15.5
Operating profit	50.4	31.9
Profit before taxes	40.9	24.9
Profit for the period	34.6	18.9
Balance Sheet, EUR million	Q1/2007	Q1/2006
Fair market value of investment properties	1,546.9	1,057.6
Total non-curret assets	1,560.4	1,058.5
Current assets	34.0	19.4
Assets total	1,594.4	1,077.8
Total shareholders equity	725.4	364.6
Liabilities	869.0	713.2
Interest-bearing net debt	783.3	652.3
Liabilities and share holders equity	1,594.4	1,077.8

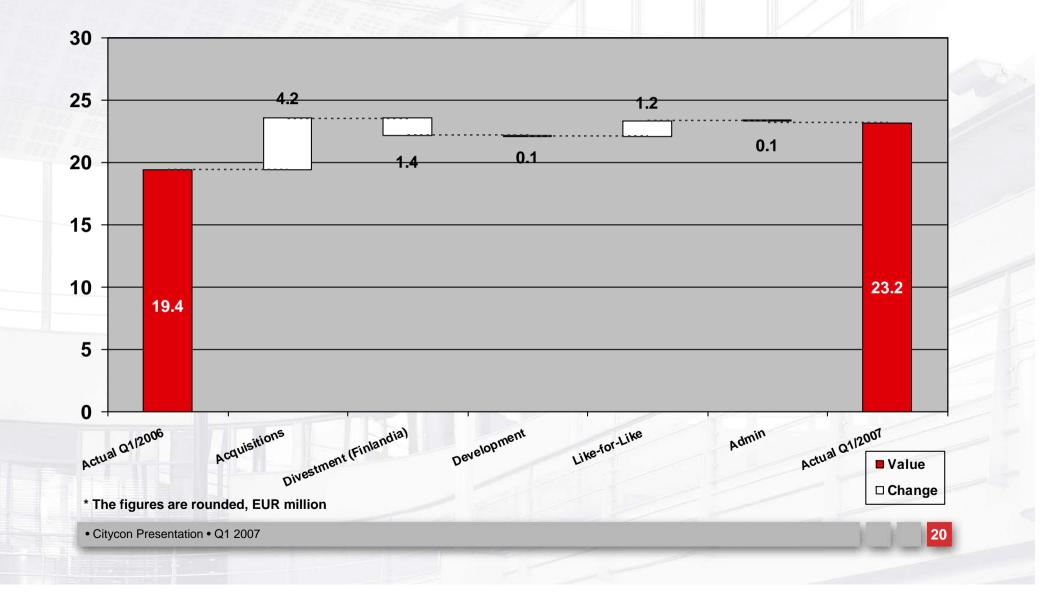
### **Key Figures – Consolidated Cash Flow**

EUR MILLION	Jan-Mar 2007 Jan-Mar 2006	
Cash flow from operating activities Profit before taxes Adjustments Change in working capital Cash generated from operations Interest and other financial charges paid Interest and other financial income received	$\begin{array}{cccccccccccccccccccccccccccccccccccc$	<ul> <li>Cash from operations reduced due to higher financial expenses paid and negative working capital development in 2007</li> <li>Additionally, the taxes paid was extraordinary in 2006 due to tax</li> </ul>
Taxes paid	-1,6 1,5	credit of EUR 2.7 million
Net cash from operating activities (A)	9,6 14,5	
Cash flow from investing activities Acquisition of subsidiaries, less cash acquired Acquisition of investment property Capital expenditure on investment properties Capital expenditure on development properties, other PP&E and intangible assets	-96,9 <u>-46,5</u> 32,1 -5,7 -5,9 -1,2	<ul> <li>Net proceeds of EUR 133.2 million were used to acquire Tumba and Hansa, repay debt for EUR 18.8 million and to make dividend payment</li> </ul>
Sale of investment property Net cash used in investing activities (B)	-103,9 -84,4	<ul> <li>EUR 4.1 million of taxes relating to the dividends were paid in early April</li> </ul>
Cash flow from financing activities Proceeds from share issue Proceeds from short-term loans Repayments of short-term loans Proceeds from long-term loans Repayments of long-term loans Dividends paid	$\begin{array}{cccccccccccccccccccccccccccccccccccc$	<ul> <li>Cash flow per share declined as a result extraordinary items included in 1Q/2006, timing related working capital increase and increased diluted number of shares due to</li> </ul>
Net cash from financing activities (C) Net change in cash and cash equivalents (A+B+C)	94,1 66,7 -0,2 -3,3	convertible and directed share
Net cash from operating activities per share, EUR		issue

### **Key Figures - Net Rental Income**



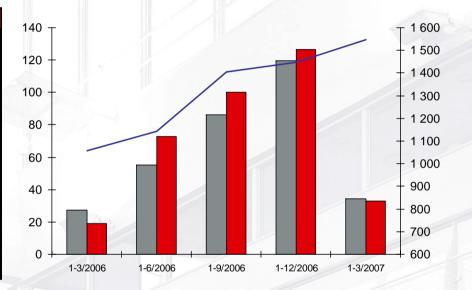
Actual Q1 2006 vs. Actual Q1 2007



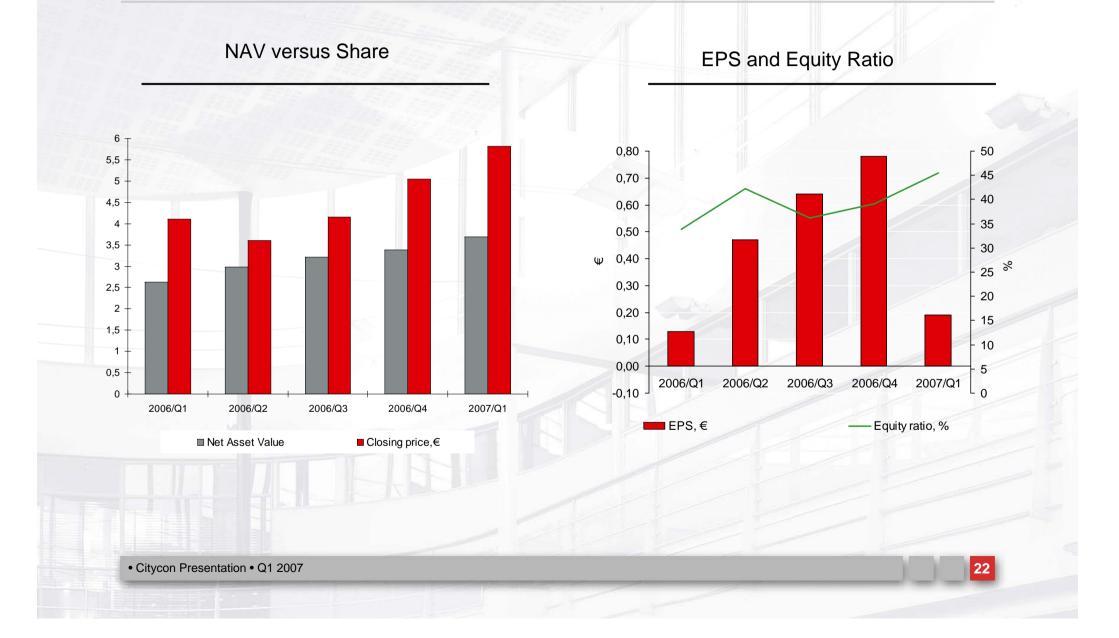
### **Key figures - Profitability**

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Key Figures	Q1 2007	Q1 2006
Equity ratio, %	45.5	33.8
Gearing, %	105.5	178.9
Earnings per share (basic), EUR	0.18	0.12
Earnings per share (diluted),EUR (EPRA EPS) Earnings per share (basic), excluding the effects	0.17	0.12
of net fair value gains, gains on sale and other		
extraordinary items, EUR	0.04	0.05
Net cash from operating activities per share, EUR	0.05	0.10
Equity per share, EUR (EPRA NAV)	3.69	2.48
EPRA NNNAV	3.43	2.50

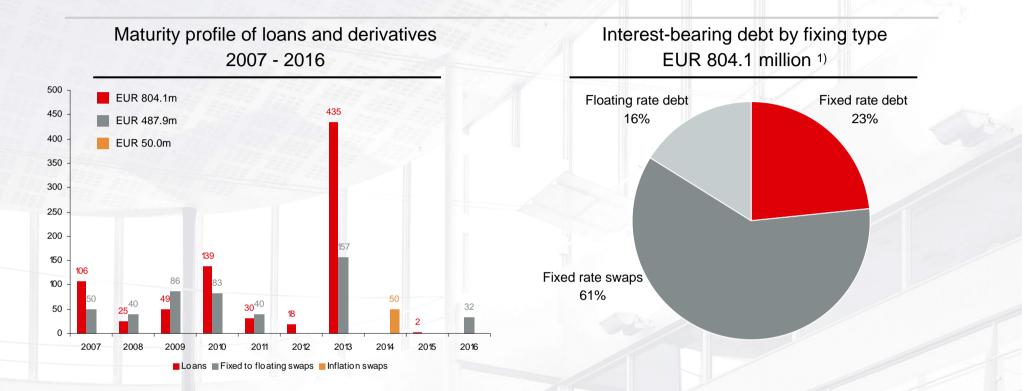


### Key Figures – NAV and EPS Evolution



### **Key Figures – Financing Overview**

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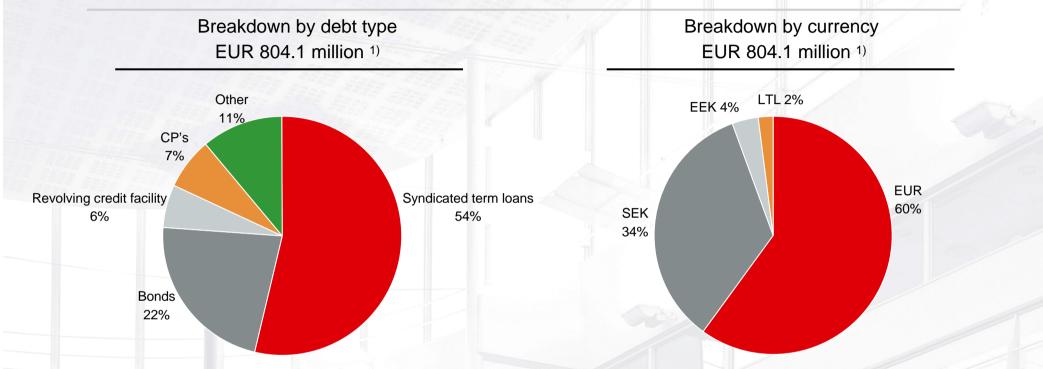


- Interest-bearing net debt edged lower following the share issue to EUR 783.3 million as of 31 March 2007
- Increased interest rate risk protection following reduced floating rate borrowings. As of 31 March effectively
   84.0% of the interest-bearing debt on a fixed rate basis
- Average loan maturity at 4.6 years and average time to fixing at 3.9 years
- Proceeds from the directed share issues mainly used to repay existing short debt, acquire MREC Lahden Hansa and invested in the on-going development projects

1) Carrying value of debt as at 31 Mar 2007 was EUR 786.2 million. The difference between fair and carrying value equals the capitalized fees of senior loan facility and convertible bond issue as well as to the equity component of the convertible bond which is recognized under equity.

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### **Key Figures - Debt Portfolio**



- The backbone of the debt financing continues to be the syndicated term and revolving facilities together with the bonds issued which comprise of 82% of the debt portfolio and fall due between 2010 and 2013
- Debt portfolio's currency split is in line with the underlying business mix reflecting the policy of funding the acquisitions in local currencies
- In 1Q/2007 the average interest rate inched marginally higher to 4.56% (1Q/2006: 4.42%) despite considerably higher short term interest rates
- Citycon had unutilized debt facilities of EUR 190 million available as of 31 March 2007
- Citycon Presentation Q1 2007

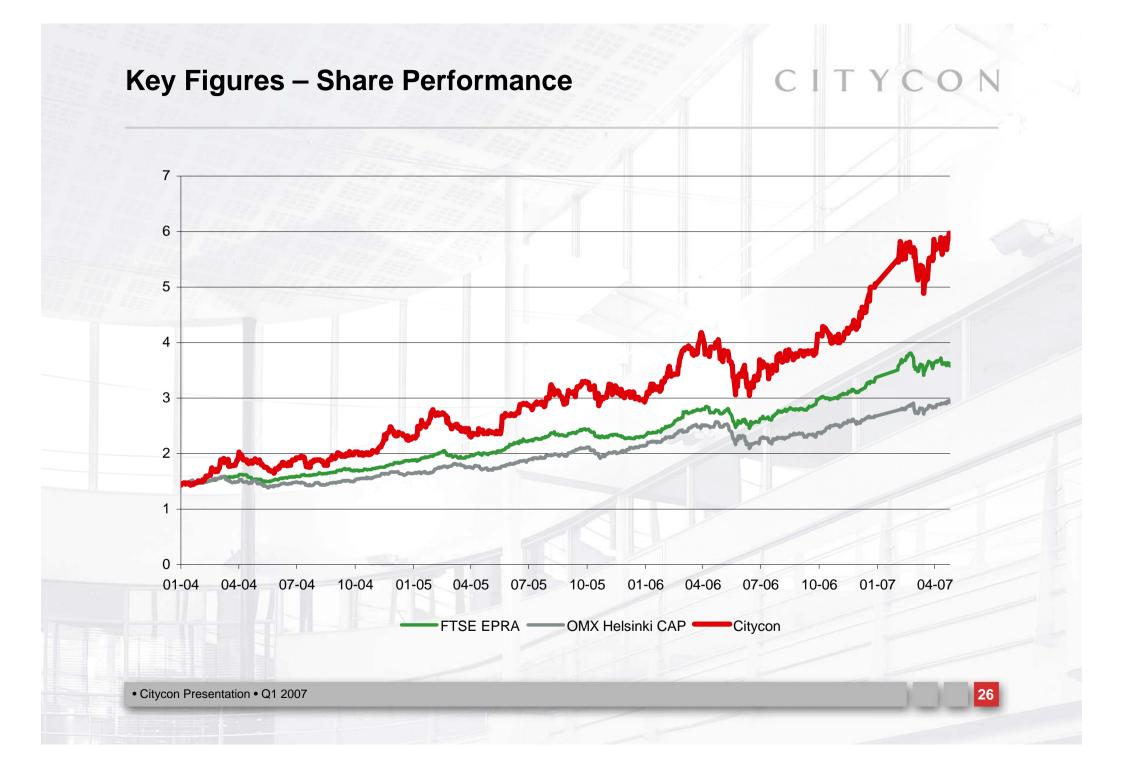
<sup>1)</sup> Carrying value of debt as at 31 Mar 2007 was EUR 786.2 million. The difference between fair and carrying value equals the capitalized fees of senior loan facility and convertible bond issue as well as to the equity component of the convertible bond which is recognized under equity.

#### **Key Figures – Net Financial Expenses**

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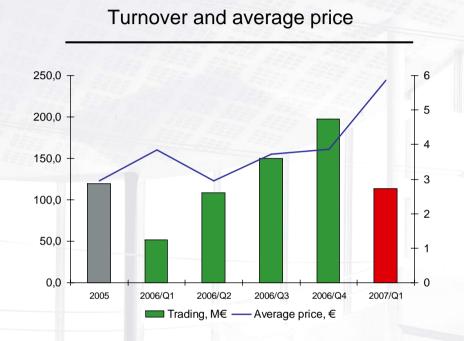
1q2007	1q2006	Change-%
-9,6	-6,8	41,3 %
-0,1	-0,1	25,5 %
-0,1	-0,1	35,9 %
-0,4	0,0	n.m.
0,0	-0,1	-56,0 %
-10,3	-7,0	46,2 %
0,2	0,0	n.a.
0,6	0,0	n.a.
0,8	0,0	n.a.
-9,5	-7,0	34,7 %
	-9,6 -0,1 -0,1 -0,4 0,0 -10,3 0,2 0,6 0,8	$\begin{array}{cccc} -9,6 & -6,8 \\ -0,1 & -0,1 \\ -0,1 & -0,1 \\ -0,4 & 0,0 \\ 0,0 & -0,1 \\ -10,3 & -7,0 \\ \hline \\ 0,2 & 0,0 \\ 0,6 & 0,0 \\ 0,8 & 0,0 \\ \end{array}$

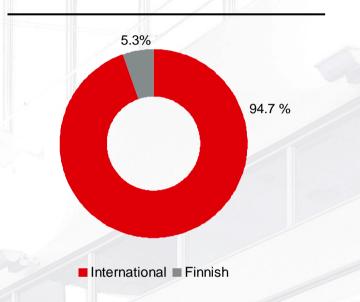
- Interest expenses during the first three months in 2007 totaled EUR 9.6 million resulting from weighted average interest bearing debt of EUR 849.3 million
- For the current debt portfolio, the current 3-month run-rate of the capitalized fees and amortization of the option component in the convertible bonds totals some EUR 0.6 million
- The fair value gains resulted from interest rate hedges outside the hedge accounting treatment
- The y-o-y increase in the net financial expenses of 34.7% matches the increase in the weighted average interest bearing debt



#### **Key Figures - Share Data**

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Breakdown of shareholders

- Market capitalisation totalled EUR 1126.7 million on 31 March, 2007
- From the 1 April Citycon is included in GPR 250 Property Securities Index. The index includes 250 the most liquid property companies worldwide. Citycon is also included in e.g. FTSE EPRA/NAREIT Global Real Estate Index
- 1757 shareholders
- 94.7% of shareholders are international
  - Gazit –Globe owned approximately 38.9% and Fidelity International <10%</p>

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## **Backup Information**

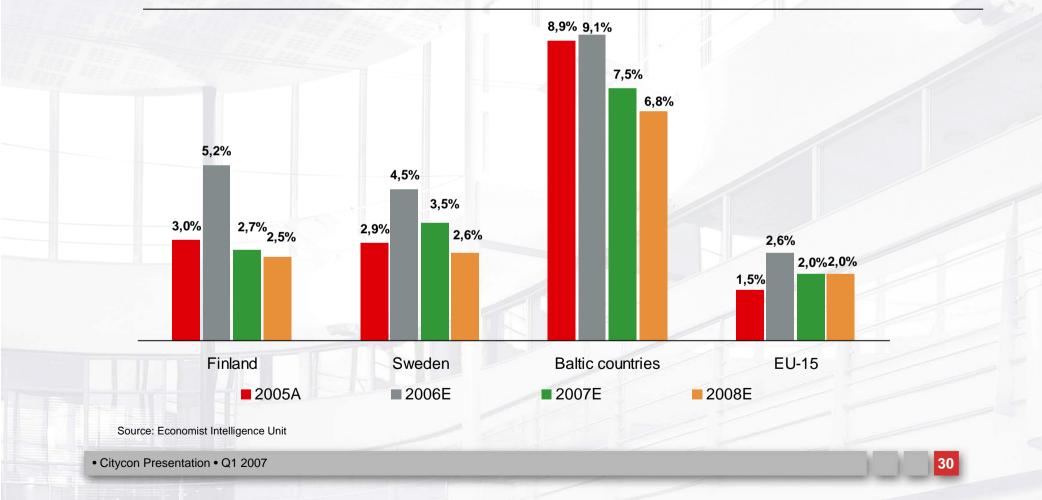
#### **Business Environment – REIT Legislation**

- Finland's new right-wing Government stated in Government program in April the intention to review the legislation on real estate investment funds and adopt a new taxation policy for Finnish limited real estate funds to ensure their international competitiveness.
- The Finn-REIT legislation structure plans took a step forward as the commerce committee of the Finnish parliament gave a positive statement regarding REIT on 23 January, 2007. Expert group was set up by the government for the research process.
- The possible introduction of REIT structure in Finland is not at any degree dependent on Citycon's actions, the company is not involved in the process and relies on the publicly available information regarding the process.
   Citycon has not prepared any plans for the possible introduction of the structure at this time.

### **Business Environment – GDP Growth**

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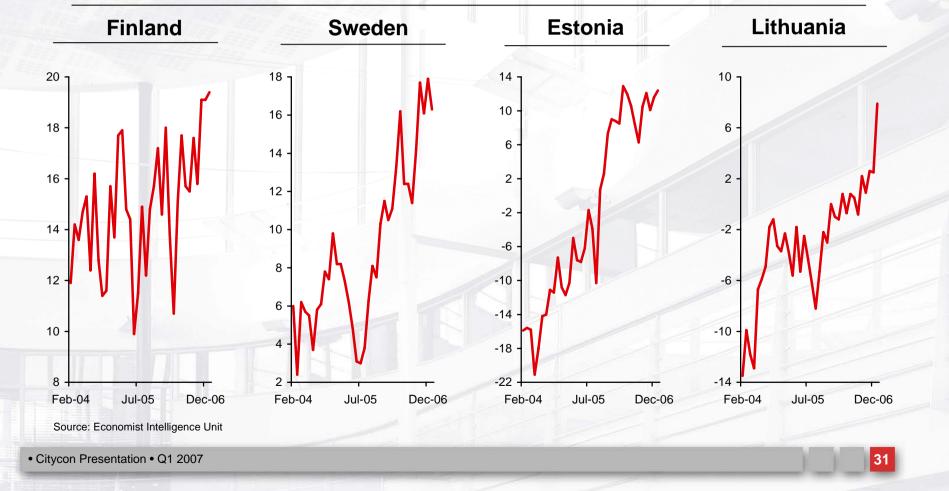
Economic growth in Citycon's core markets has been significantly above the European average and promises to stay at healthy levels in the foreseeable future



#### **Growth in Real Gross Domestic Product**

### Business Environment – Consumer Confidence CITYCON

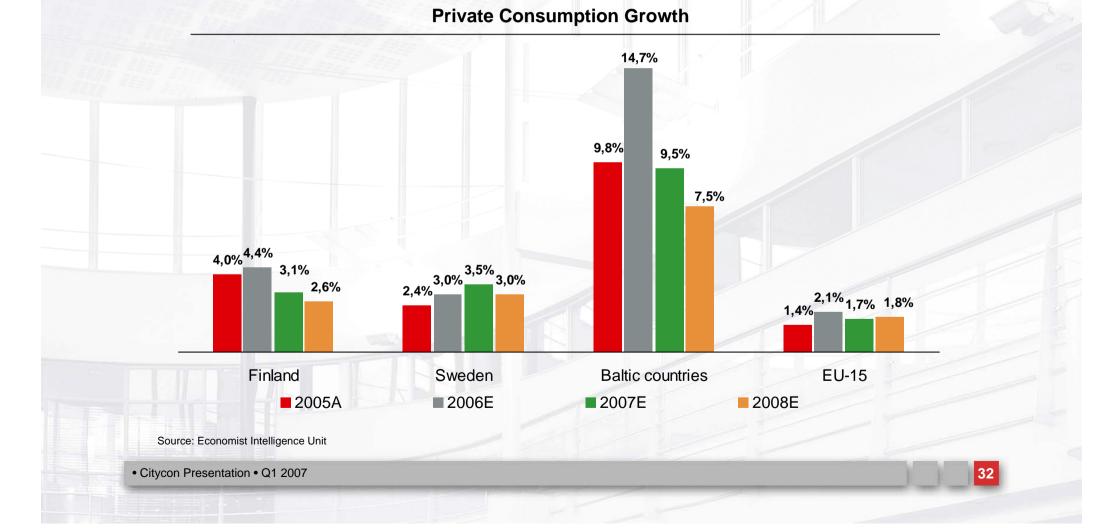
Consumer confidence at or close to record levels in all of Citycon's markets provides a strong fundamental outlook for Citycon's customer base



#### **Consumer Confidence**

### Business Environment – Private Consumption CITYCON

Growth in private consumption has been considerably above the average for Europe, and consumption is forecast to continue this trend in 2007 and 2008



#### Mission

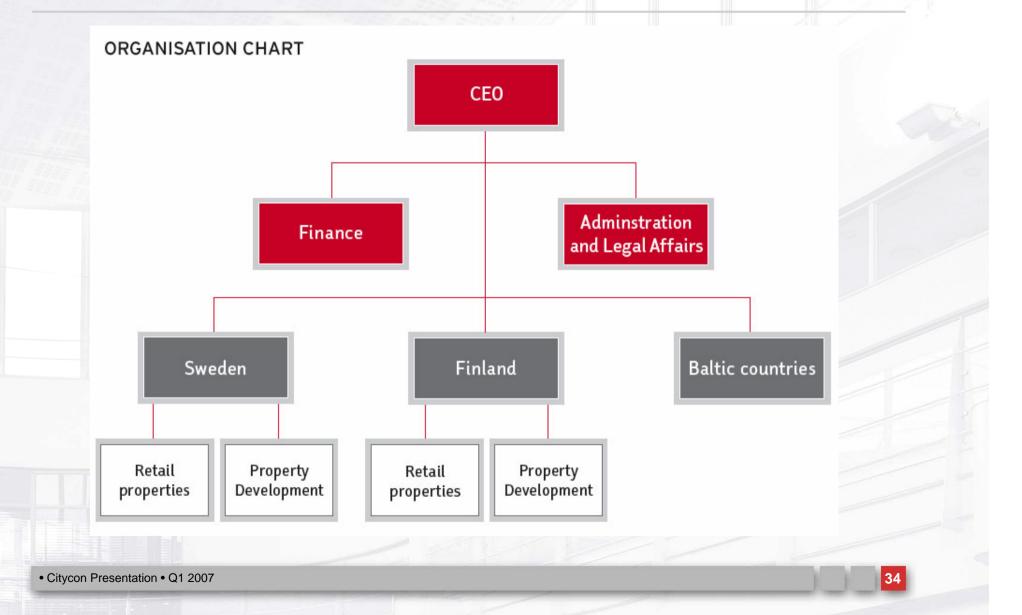
 Demonstrating expertise in retail property business, Citycon not only owns, manages, leases and develops shopping centres and other retail properties but also develops new retail premises.

#### Vision

 Citycon aims to expand its property portfolio and increase its value. The company's objective is to serve an array of retailers by providing them with the best industry expertise and premises meeting their needs.

#### Strategy

- Citycon focuses on retail properties, its core business consisting of shopping centres and other large retail units. Its business operations concentrate on urban growth centres in Finland, Sweden and the Baltic Countries. In its operations Citycon seeks to expand the Company's value and expertise as well as seeking customer relationships based on strong partnership.
- Citycon's business strategy is based on the following primary elements:
  - Focus solely in retail premises
  - Priority areas are the largest cities in Finland, Scandinavia and the Baltic States
  - Citycon aims at growing its portfolio by acquisitions and development projects



Citycon's path to becoming the market leader and an international property investment company

#### 1988

 Quoted on the Main List of Helsinki Stock Exchange Office portfolio

#### 1998

- Focus on Retail
- Two large Retail portfolio acquisitions
- Office portfolio divested
- Outsourced property management

#### 1999

 Acquisition of 13 shopping centres

#### 2003

- Property portfolio expands considerably
- Citycon's ownership base changes
- International investors become interested in Citycon

#### 2004

- Citycon continues to growth
- Ownership structure becomes very international
- Analysing potential for entry into the Baltic countries and Scandinavia

#### 2005

- Citycon enters foreign markets by acquiring its first properties in Sweden and Estonia
- Increases holdings in a number of Finnish shopping centres

#### 2006

- Citycon continues to expand acquiring several retail properties especially in Sweden and its first property in Lithuania
- The disposal of non-core properties

# CITYCON

#### Management



Petri Olkinuora, CEO



Eero Sihvonen, CFO



Outi Raekivi Head of Legal Affairs



Kaisa Vuorio Vice President Finnish Operations



**Ulf Attebrant** Vice President Swedish Operations



Harri Holmström Vice President Baltic Operations

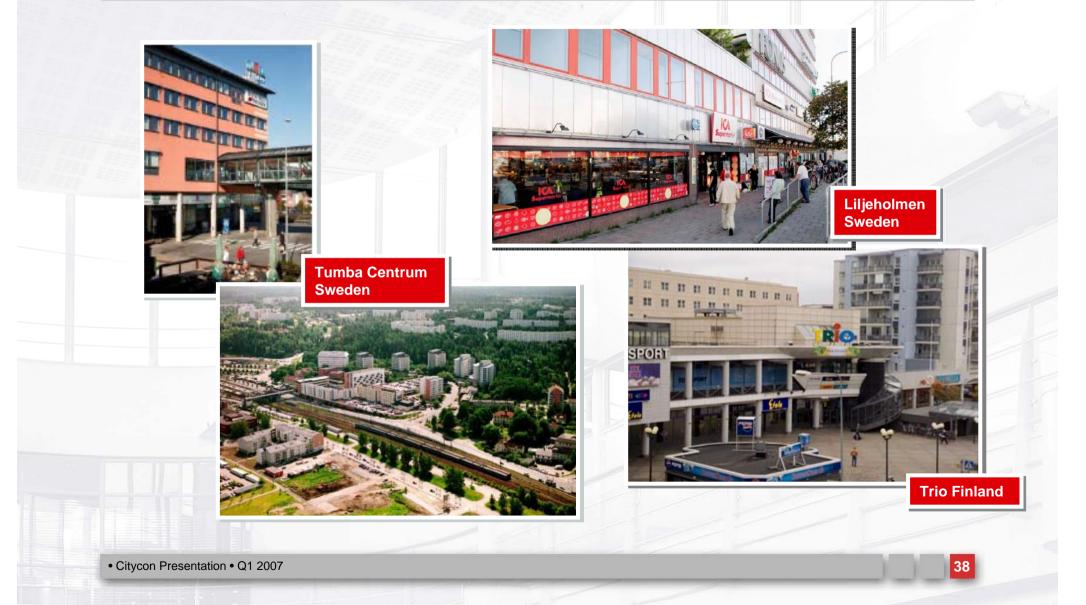
### **Latest Acquisitions**

## CITYCON

Property	Location	Country	Debt free purchase price with transaction expenses (acquisition date exchange rates), EUR million	GLA, total, m2	Initial yield on purchase price, %	Purchase date	Post- acquisition holdings, %
Lindome	Mölndal	SWE	8.0	7 600	7.3%	3 January	100
Myyrmanni	Vantaa	FIN	35.6	42 000	7.4%	16 January	100
Valtari	Kouvola	FIN	2.0	7 600	7.4%	16 January	100
Tullintori	Tampere	FIN	8.8	10 100		1 February	100
Backa, Hindås, Landvetter, Floda	Greater Gothenburg	SWE	25.7	25 700	7.2%	15 February	100
Mandarinas	Vilnius	LT	14.9	7 900	7.3%	31 May	100
Columbus	Helsinki	FIN	80.1 1)	20 000	5.8%	4 July	100
Liljeholmsplan	Stockholm	SWE	60.6	20 000 2)	-	31 August	100
Stenungs Torg	Stenungsund	SWE	37.2	39 100	6.5%	1 September	70
Jakobsbergs Centrum	Järfälla	SWE	106.6	67 000	6.0%	11 September	100
Tumba Centrum	Botkyrka	SWE	60.5	31 000	5.4%	31 January	100
Hansa (part of Trio)	Lahti	FIN	17.0	11 000	5.8%	8 February	100

Includes the investments in the extension project carried out after the acquisition
 Before extension

### **Citycon Properties**



#### **Citycon Properties – Core shopping centres**



### **Citycon Properties**





# CITYCON

## **Contact Information**

### **Contact Information**

#### **Investor Relations**

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