





#### **CONTENTS**

This is Citycon.	04
CEO's interview	08
How we create value	10
Major trends	12
Our strategy	14
Our people	24
The sustainable shopping centre	26
Our portfolio and development pipeline	28
Why invest in us	32
Our management team	33
Citycon's shopping centres	34

# HOW TO READ CITYCON'S ANNUAL REPORT 2016

Citycon's Annual Report 2016 consists of four parts.
To read all the parts, please visit
www.citycon.com/annual-reports



Annual Review

02

Sustainability Accounts



nce Financial

04

Corporate Governance Financial Statements
Statement

#### **INTEGRATED REPORTING**

This is the first time we will publish an integrated report on our sustainability statements integrated with the financial, company and management review.



# THIS IS CITYCON

Citycon is a leading owner, manager and developer of urban, grocery-anchored shopping centres in the Nordic region. Citycon is the No. 1 shopping centre owner in Finland and among the market leaders in Norway, Sweden and Estonia. Citycon also has an established foothold in Denmark.

Citycon's shopping centres are located at urban crosspoints close to where customers live and work, and with a direct connection to public transportation, healthcare and municipal services. Citycon is more than shopping.

SHOPPING CENTRES

+13 MANAGED/RENTED SHOPPING CENTRES

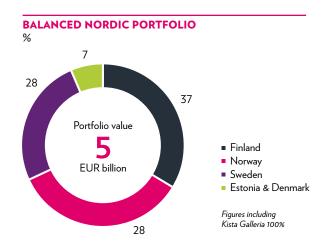
52

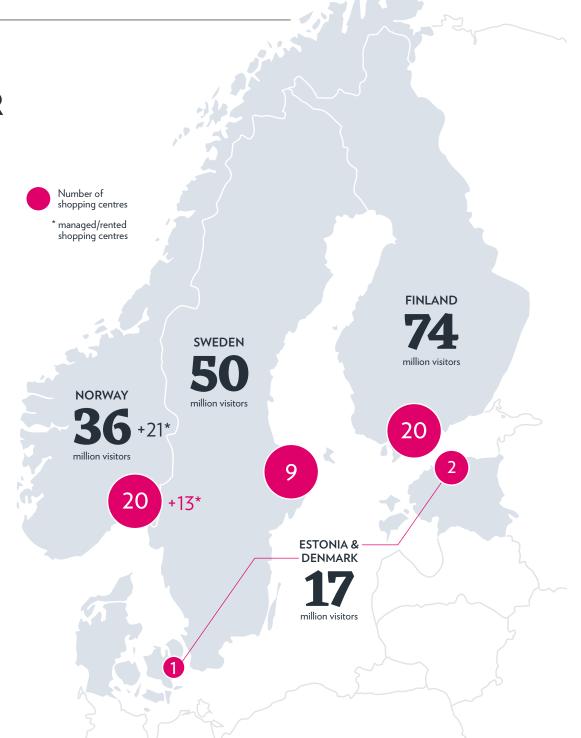
13 GLA
MILLION SQ.M.

200 VISITORS
MILLION P.A.

# TRULY NORDIC, CLOSE TO THE CUSTOMER

Citycon operates in the largest and fastest growing cities in the Nordics. The region is home to over 25 million consumers with a high level of purchasing power and a rate of population growth that is one of the strongest in Europe.





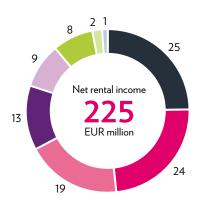
Citycon creates vivid and vibrant shopping centres that are enjoyable parts of people's everyday lives. Placed in the heart of communities, our shopping centres are natural venues that cater for all daily needs.

70%
OF SHOPPING CENTRES LOCATED IN CAPITAL AREAS

100%

OF SHOPPING CENTRES LINKED TO PUBLIC TRANSPORTATION

DIVERSE RETAIL MIX WITH STRONG GROCERY-ANCHORING



- Home and leisure
- $\blacksquare$  Fashion
- Groceries
- Services and offices
- Health and beauty
- Cafés and restaurants
- Specialty stores
- Department stores

>100

GROCERY STORES
IN OUR SHOPPING
CENTRES

OUR LARGEST TENANTS

**KESKO** 

VARNER

**S** GROUP



HEM



**STOCKMANN** 

COOP

clas ohlson

**GRESVIG** 

## **OUR PERFORMANCE IN 2016**

STABLE FINANCIAL PERFORMANCE

EPRA EARNINGS PER SHARE 0.170

EUR

NET RENTAL INCOME

225

Including Kista Galleria 100%: 255

MEUR

DIVIDEND PER SHARE (PROPOSAL)

0.13

EUR

LOAN TO VALUE

46.6%

SOLID OPERATIONAL FUNDAMENTALS

PORTFOLIO VALUE INCREASE

+246

MEUR

OCCUPANCY RATE 96.2%

TENANT SALES +2%

EMPLOYEES (FTE)

272

A FORERUNNER IN SUSTAINABLE SHOPPING CENTRE MANAGEMENT

PORTFOLIO BREEAM IN-USE CERTIFIED

23 new shopping centres certified with BREEAM/LEED in 2016

CLIMATE IMPACT -18%

kgCO<sub>2</sub>e/sq.m.

ENERGY CONSUMPTION

+0.5%

MWh/sq.m.

**MEUR** 

IMPACT ON LOCAL ECONOMIES

**790** 

The improved portfolio quality lays a good foundation for future cash flows.

==

More key figures in the Financial Statements on pages 3–4 and Sustainability Accounts on pages 2–3



We are making our shopping centres 'people centres' by adding services and entertainment that cannot be consumed online.

# A YEAR OF CONSOLIDATION

#### What was the highlight of the year for you?

2016 was a year of continued portfolio and operational improvement as well as finalisation of the integration of the Norwegian business. However, I would say that the clear highlight was the successful opening of the first part of the Iso Omena extension comprising 27,000 sq.m. of new retail space and including a stateof-the-art 6,000 sq.m. library and healthcare centre. Our flagship Iso Omena is an excellent

example of our strategy of developing urban crosspoints where diverse everyday shopping and services are complemented by a variety of restaurants, public services as well as leisure and entertainment activities. The new seven-screen cinema combined with the upcoming 4,000 sq.m. activity park by the famous Finnish multimedia stars Dudesons, and our in-house developed innovative food and beverage concept M.E.E.T (Meet. Eat. Enjoy. Together) will make Iso Omena the leading leisure and entertainment centre in the Helsinki Metropolitan Area.

Citycon's adjusted like-for-like net rental income growth was 0.7% and occupancy 96.2%

#### How would you describe Citycon's operational performance in 2016?

In general, Citycon's occupancy rate remained at a high level supported by the day-to-day nature and good locations of our shopping centres. The year demonstrated the strength of our diversified Nordic strategy: a strong Sweden and Norway compensated for weaker Finnish performance. We also see a clear difference in the performance of Helsinki area and the rest of Finland.

The high level of (re)development activities, especially in Finland, and executed divestments put some pressure on earnings during the year; however, property fundamentals are getting

stronger and the quality of earnings is continuously increasing.

Citycon raised a EUR 350 million 10-year bond at a record low fixed 1.25% coupon in September

#### How would you assess Citycon's financial position?

The successful bond issue demonstrates that Citycon's credit profile is strong and that we have good access to bond financing at attractive terms. The bond was oversubscribed by six times. Following the transaction, more than 90% of Citycon's debt is fixed, and our average life of debt is over five years, meaning that our exposure to raising interest rates is low. Citycon's balance sheet remains strong with a Loan to Value of 46.6% and management is committed to maintaining the current

investment grade credit ratings by Moody's and S&P.

Citycon acquired Norwegian Sektor Gruppen in July 2015 for EUR 1.5 billion

# Has the Norwegian business delivered on its promise?

Yes, it has. The acquisition has brought additional stability to Citycon's portfolio and cash flows. Despite the turbulence in the oil industry, Norway has shown it is a strong and resilient market. The Norwegian operations delivered a like-for-like net rental income growth of 3.6% for the first full year after acquisition, which was in line with our expectations. In Norway we have recorded a EUR 20 million increase in valuation since the acquisition and annual administrative cost savings of EUR 3.5 million. We see further value enhancing opportunities and have identified good (re)development and extension opportunities.

The integration of the Norwegian operations has been successful. Today, we feel we are already One Citycon and in the autumn we renewed the Citycon values for the whole company: Passionate, Solution-oriented and Together One.

# Sustainability is a core part of Citycon's strategy

# What makes you a forerunner in sustainability?

Sustainability is in the veins of Citycon. The strategy starts with asset selection. We do not compromise on the urban location and

multifunctional nature of our shopping centres. Our shopping centres are community hubs in the urban grid, linked to public transportation.

Sustainability is an integrated part of our daily property management and we set ambitious targets. In 2016, Citycon was ranked among the top 5% globally of all reviewed companies in the GRESB assessment and over 70% of our portfolio has BREEAM In-Use environmental certification. We claim to be a forerunner in the industry not only in energy conservation, but also in how we work with the communities surrounding our shopping centres. We have received recognition for several projects, such as our long-term cooperation with the Youth Service Association in Finland.

# What are your priorities for 2017?

In 2017, we will continue to focus on portfolio improvement and divestments. In recent years, we have grown rapidly and now it is time to consolidate and further improve the quality of the portfolio. We have already divested EUR 350 million and we plan to divest another EUR 200-250 million, which will allow us to reinvest in assets where we see higher growth potential. As a Nordic company, our portfolio should ultimately be a reflection of the strength and the size of the countries we operate in. So, we are on track, but not ready yet.

MARCEL KOKKEEL



"We are in the process of gradually shifting our portfolio towards capital and larger cities with attractive population and income growth."

"Great people make great shopping centres.

I feel fortunate that we have passionate and professional staff to achieve our goals."



# **HOW WE CREATE VALUE**

#### **INPUTS**

#### FINANCIAL STRENGTH

Loan to Value **46.6%**Development investments **EUR 150–200 million p.a.** 

#### **OUR CENTRES**

Shopping centres **52**, portfolio value **EUR 5 billion**Under construction/(re)development **60,000 sq.m.**BREEAM In-Use certified **74%** of portfolio

#### **OUR EMPLOYEES**

Number of employees **272**Training/development expenses **EUR 1.0 million** 

#### **RETAIL EXPERTISE**

Lease agreements **4,850**, of which new **1,360** Tenant/customer feedbacks received **1,700/2,500** Responding to retail trends, e.g. Citycon's F&B concept **M.E.E.T** 

#### **SOCIAL AND COMMUNITY RELATIONSHIPS**

Continuous dialogue and loyalty building e.g. community programme Linked to public transportation **100%** Security trainings in 100% of shopping centres

#### **NATURAL RESOURCES**

Energy consumption **333,506 MWh**Water consumption **845,000 m**<sup>3</sup>

# RIGHT ASSETS How we create value RETAIL EXPERTS STRONG CAPITAL BASE

#### **OUR VALUES**

Passionate
Solution-oriented
Together One



#### **TENANTS**

Occupancy

96.2%

Tenant sales EUR 3.2 billion, +2% Tenant satisfaction rate 8.6/10

#### **VISITORS**

Footfall, million +1%

Registered loyal customers approx. 600,000 More functional public transportation hubs

#### **INVESTORS**

Dividend yield

5.6%

Cost of debt 2.9% Energy expenses +6%

#### **OUR PEOPLE**

Absentee rate

1%

Balanced gender profile: Management Committee 40% female/60% male Salaries paid EUR 26.2 million

#### **NEIGHBOURING COMMUNITIES**

Local jobs generated 6,400

Impact on local economies EUR 790 million Carbon footprint -18%

#### **PARTNERS**

Purchased services and products, EUR million

Code of Conduct clause applied in 100% of all material tenderings Whistleblowing cases 0

#### **INDUSTRY ASSOCIATIONS** AND LOCAL NGOS

Active participation in industry associations including EPRA, ICSC, NCSC, BREEAM, LEED, FIBS, FIGBC, Rakli Cooperation with local non-governmental organisations



Growth of cities and increased density of urban areas: demand for proximity

Nordic capitals are the fastest growing cities in Europe

By 2040, the population in the Oslo region is estimated to grow by 30%\*

Increased reliance on public transportation: car losing its role as a necessity

67% of 18–24-year-olds do not have a driving license in Stockholm\*

Changing demographics: ageing population, smaller and single-person households

48% of households in Helsinki are single\*

→ Increasingly **important role of location**: growing need for easily accessible services



More than shopping: searching for a social experience

People are looking for daily services, fashion, food, entertainment and culture in a single place



Increased demand for:

- Quality F&B (food and beverage)
- Leisure activities in connection with restaurants and stores
- Integrated public services
- A meeting place for the community
- Modern, attractive atmosphere
- Services 24/7

31% of people visit a shopping centre just to eat or drink\*

#### CITYCON'S RESPONSE

Focus on shopping centres:

- In urban locations with strong population growth
- Dominant in their catchment areas

#### Constantly **improving portfolio quality:**

 Divesting non-urban, smaller properties and developing and expanding core properties

70% of the portfolio in capital areas

100% of shopping centres linked to public transportation

Source: Statistics Finland, Statistics Norway, Swedish Transport Administration

Focus on multifunctional shopping centres combining daily needs, shopping and entertainment

Growing amount of non-retail services:

- 134 healthcare providers
- 31 gyms
- 8 libraries

Developing and increasing the food and beverage offering, e.g. Citycon's new F&B concept M.E.E.T

 6% of Citycon's total GLA are cafés and restaurants

#### Increased share of leisure and entertainment

- Activity park (www.dudesons.com) to be opened in Iso Omena in 2017
- Extended opening hours for entertainment and F&B



# Multichannel approach

Combining online services and physical stores has become the norm

Demand for tailored and personalised information

→ Utilising customer data to understand customer needs, preferences and behaviour

**Pop-up stores** provide opportunities to test markets and concepts

Consumers increasingly **price and quality conscious**, searching for information from many sources

50% of Nordic shoppers search for products online before buying them in a physical store\*



# Sustainable development

Higher requirements for transparency and sustainable business conduct

2/3 of global consumers say they are willing to pay more for sustainable brands\*

Sustainability benchmarks and certifications provide recognition, transparency and credibility

Increased energy efficiency and stricter environmental requirements for properties

**Sustainable innovations** providing new opportunities and operational efficiencies

Engaging with **local communities** to create positive social value



#### **CHALLENGES**

Responding to rapidly changing consumer preferences and the digital landscape

Attracting visitors to shopping centres and increasing dwell time

Preparing for low carbon economy requirements

Securing urban planning and zoning to favor urban locations instead of non-sustainable establishments out of the city

**Loyalty building and personalisation** by shopping centre apps, gift cards and digital dialogue with customers and tenants

24 mobile apps – in largest centres

 $Launch\ of\ \textbf{digital}\ \textbf{community}\ \textbf{and}\ \textbf{loyalty}\ \textbf{programme}$ 

 Over 31,000 subscribers to Iso Omena's community app since launch in September 2016

Active Cityconmunity in social media

Focus on complying with increasing privacy requirements and transparent dialogue with customers  $\,$ 

> 30 online pick-up points

Majority of shopping centres BREEAM In-Use certified

Investments in **sustainable energy**: solar, geothermal and hydropower

Improved energy efficiency 6% (kWh/sq.m.) since 2014

Continuous stakeholder dialogue

Business **Code of Conduct clause** included in all new lease agreements

More information on Citycon's main risks in the Financial Statements on pages 73–74

kkokauppa Pohjoisi

\* Source: Nielsen N.Y. survey, 2015

# WE ENRICH URBAN CROSSPOINTS

Located in the heart of urban areas, our multifunctional shopping centres serve as true community hubs where people come for everyday shopping, services, recreation and fun. Linked to public transportation, our modern, well-designed shopping centres are easy to visit, lovely to stay.

# OVER 100 GROCERY STORES

Our shopping centres are necessity-based and convenient as they are anchored by grocery stores and other daily shopping and services.

Food & Beverage

A broad food and beverage offering is an increasingly important part of a shopping centre visit. Our centres host cafés, juice bars and restaurants specialised in numerous ethnic and traditional kitchens.





Entertainment & Enjoyment

The modern lifestyle demands places where people can go, not only for shopping, but also to eat and be entertained. Cinemas, theatres and exhibitions provide entertainment and cultural experiences.

Our shopping centres are placed close to where people live and work, forming a part of the local community. Municipal services such as libraries and public service points providing social, employment and healthcare services, are a growing element in our centres.

Metros, trains, buses and tramlines are connected or even integrated into our centres to drive footfall and make

our shopping centres easily accessible.

NTRE









Many Citycon shopping centres have a strong fashion offering, including large retail chains that form one of the cornerstones of an attractive retail mix.

Our centres offer a wide variety of well-being and healthcare services: medical centres, opticians, maternity clinics, gyms, pharmacies, municipal healthcare centres and various beauty services.





# **OUR STRATEGY**

#### MISSION

We offer the best retail space and everyday shopping experiences in urban shopping centres in the Nordics

#### VISION

Citycon wants to be the household name for Nordic shopping centres



# Right assets

Pure retail player focusing on necessity-based, multifunctional shopping centres in growing urban areas



# Retail experts

Using and developing our retail expertise at each stage of the shopping centre value chain in order to create pleasant shopping experiences and sustainable solutions



## Strong capital base

Allocating capital efficiently and maintaining a conservative gearing level in order to finance development and maximise returns



#### Right assets

- Focus on urban shopping centres with easy access and direct links to public transportation
- Create multifunctional centres for the modern lifestyle with diverse everyday shopping and services at the core
- Invest in the development of our assets and in sustainable solutions

#### **ACHIEVEMENTS IN 2016**

- EUR 230 million development investments in prime shopping centres
- Completion of 27,000 sq.m. first phase extension at Iso Omena
- Divestment of six non-strategic assets in Finland and Estonia for a total value of EUR 98 million
- New environmental certificates in 23 shopping centres
- Increased use of renewable energy (+ 22%)

#### **PRIORITIES FOR 2017**

- Further enhance portfolio quality through development investments of EUR 150–200 million and divesting non-core assets
- Finalise development project in Iso Omena and progress with Mölndal Galleria development
- Accelerate the development pipeline and start construction in Lippulaiva and Down Town
- Increase the share of environmental certifications to ≥ 80% and improve energy efficiency through, for example, onsite renewable energy generation



#### Retail experts

- Leverage our market knowledge, customer insight and digital innovations to create a positive customer journey and sustainable customer flows to tenants
- $\,-\,$  Deliver a unified brand experience in our shopping centres
- Enrich the communities we operate in through proactive networking, dialogue and community partnerships and by acting as a sustainable business partner
- Ensure having the right talent now and in the future by offering an excellent place to work that supports professional growth

#### **ACHIEVEMENTS IN 2016**

- Annual tenant satisfaction survey showed overall improved tenant satisfaction (8.6/10), especially in everyday functionality and cooperation with Citycon
- Successful cooperation projects with youth in, for example, Iso Omena, Kista Galleria and Storbyen Senter
- Finalised integration of Norwegian organisation and harmonisation of best practices
- Further internationalisation of the Code of Conduct through internal training
- Continued strengthening of One Citycon with the launch of a new interactive intranet, the Citycon leaders forum "Let's lead" and the revised Citycon values

#### **PRIORITIES FOR 2017**

- Further optimise and harmonise the management of our portfolio based on the "One Citycon" philosophy
- Increase roll-out of the digital community and loyalty programme
- Foster active information sharing among stakeholders on sustainability issues, such as the Code of Conduct and environmental efficiency training for tenants
- Empower our employees by launching a new internal performance and talent management tool "CityPeople"



#### Strong capital base

- Secure sufficient and attractively priced financing in order to provide capacity and flexibility for strategy execution
- Allocate capital efficiently by focusing on assets where we have a competitive advantage
- Use long-term joint venture partnerships to extend the capital base, spread the risk and leverage expertise
- Commit to an overall business plan that maintains or improves the investment grade credit ratings

#### **ACHIEVEMENTS IN 2016**

- Improved portfolio balance and strengthened portfolio quality through capital recycling
- Increased average maturity and lower cost of debt following the issue of a 10-year Eurobond with a fixed coupon of 1.25%
- Credit rating upgraded to Baa1 by Moody's

#### **PRIORITIES FOR 2017**

- Maintain a strong balance sheet with low average cost of debt and diversified debt maturities
- Maintain or improve current credit ratings
- Continue recycling of capital and investing in the core property portfolio



More information on specific energy and environmental targets and achievements in the Sustainability Accounts on page 3

# **LONG-TERM FINANCIAL TARGETS**

KEY METRIC	TARGET	RESULTS 2016
Like-for-like net rental income growth	100 bps above CPI	<b>0.7%</b> 109 bps below CPI
Loan to Value (LTV)	40-45%	46.6%
Dividend/equity return		

>50%



More information on the Outlook 2017 presented in the Financial Statements on page 16

payout of the result for the

period excluding fair value changes on property

76%

# **BRINGING OUR STRATEGY TO LIFE**



<sup>\*</sup> Including proforma Norway and Kista Galleria 100%



# Recycling capital for improved portfolio quality



# RECORD YEAR OF (RE)DEVELOPMENTS

Developing, extending and refurbishing our shopping centres is key in keeping them modern and commercially competitive. In 2016, Citycon's development investments amounted to EUR 230 million.

Iso Omena is the largest (re)development investment in Citycon's history. Once fully completed in April 2017, Iso Omena will be the largest property in our portfolio and a prime example of the features we think the shopping centre of the future should have. The same features are also present in Citycon's other ongoing and planned projects in Mölndal Galleria in Gothenburg, Lippulaiva in the Helsinki area and Down Town in Porsgrunn.

## NON-CORE DIVESTMENTS OF EUR 100 MILLION

The execution of Citycon's divestment strategy continued successfully with the disposal of non-core assets for a total value of EUR 98 million. This included five retail properties in Finland and one shopping centre in Tallinn. The non-core portfolio primarily

includes retail assets hosting a few tenants or smaller shopping centres in non-urban, non-growing areas. Citycon aims to divest assets worth an additional EUR 200–250 million, mainly in Finland, within the coming 1–2 years.

More information

on pages 28-31

in the Annual Review





#### SECURING LOW COST OF DEBT WITH BOND FINANCING

Citycon's financial position was further strengthened during the year with lower cost of debt and longer debt maturity. Moody's raised Citycon's credit rating to Baa1 and Citycon issued a successful 10-year Eurobond at a record low fixed coupon of 1.25%.



# Further improving tenant satisfaction

Citycon's annual tenant satisfaction survey showed improved tenant satisfaction as a whole and especially in everyday functionality and cooperation with Citycon. In 2016, Citycon continued to work on improving the customer journey through, for example, further roll-out of Cityconcept, a unifying brand and communication platform and the digital community programme.

Zara, Superdry, The Athlete's foot. JD sports, Nespresso and Volt are among the new brands signed for Citycon's shopping centres during the year



### Responding to the food trend with the M.E.E.T concept

Food and entertainment is one of the largest retail trends in shopping centres today. Different restaurants and cafés are an increasingly important part of the shopping centre visit and customers expect both quantity and quality in the offering.

In order to respond to this demand, Citycon launched the new restaurant concept M.E.E.T (Meet. Eat. Enjoy. Together) in

the renewed Iso Omena. Following the second phase opening in April 2017. cafés and restaurants will represent 25% of all the stores in Iso Omena, doubling the offering from the previous level. The restaurant cluster will be linked to the new seven-screen cinema and Dudesons Activity Park, making Iso Omena a leading leisure centre in the Helsinki area. Citycon also plans to launch the M.E.E.T concept in its other shopping centres.



#### Target:

Increase the rental income share of cafés and restaurants from 6% to >10% within the next five years

# New public services square in Iso Omena expecting 1.5 million visitors annually

Public services play an important part in turning the shopping centre into a truly multifunctional indoor town. Citycon's shopping centres increasingly bring together both public and private services.

The 6,000 sq.m. public service square at Iso Omena is an innovative concept that brings together a library, a healthcare centre and other public services. Eleven different public service providers are gathered in the same space.





IsoKristiina was awarded
the Finnish shopping
centre deed of the year
for supporting culture
in a unique way by
integrating Lappeenranta
City Theatre into the
shopping centre

According to the service network strategy of the City of Espoo, the city's services will be placed into the public transportation connection points, easily accessible for both customers and inhabitants



# DEVELOPING THE DIGITAL COMMUNITY AND PERSONALISED CUSTOMER EXPERIENCE

Digital innovations enable us to better engage with our customers, offer a personalised customer experience and in doing so make the customer journey smoother. Learning to know customers better allows us to offer more personalised solutions.

In 2016, we introduced our new digital community programme in Iso Omena. Registration via the mobile app provides loyal customers with services and benefits including additional free parking, Find my car-service, promotions and entertainment. At the end of the year, the Iso Omena community had over 31,000 members. In total, Citycon has approximately 600,000 registered customers.



RETAIL EXPERTS



74%

of Citycon's portfolio BREEAM In-Use certified

# Increasing environmental certifications and decreasing environmental load

Citycon has focused heavily on green building features and boasts the largest shopping centre portfolio with BREEAM In-Use and LEED certifications in the Nordic countries. For Citycon, the certificates provide a comprehensive overview of the environmental performance of our portfolio, a benchmark against industry best practices, and a platform from which to further improve property management practices. For new constructions and extensions, Citycon uses both LEED and BREEAM certification schemes, while existing centres are certified through BREEAM In-Use.

The Iso Omena shopping centre was awarded the highest rating level, the LEED® Platinum certificate, for its extension.

The location in a densely built urban area, energy efficient LED lights and ventilation, water efficient equipment, use of local building materials and recycling opportunities were some of the key factors behind the award.

The extended Iso Omena will have the largest solar power system in a Finnish retail property. Installed on the roof, the capacity of the 2,000 solar panels corresponds to the annual electricity consumption of about 230 apartments. In addition, Iso Omena will have one of the largest green roofs in Finland, covering 650 sq.m.



#### CITYCON THE FIRST TO USE CO2 INSTEAD OF FREON AS A REFRIGERANT

Citycon will be the first shopping centre owner in the world to replace freon with CO<sub>2</sub> as a refrigerant, cooling the whole Buskerud Storsenter shopping centre.

The use of CO<sub>2</sub>, a waste substance. provides a significant environmental benefit. Citycon is taking a proactive approach as it expects that the use of freon will eventually be banned.

Part of the investment in the technology is being funded by Enova, a publicly supported enterprise.





Mobile game Blipper engages visitors to support local associations

With Blipper, Citycon creates positive engagement together with visitors to the shopping centre. Visitors collect points via the easy pinball game on their mobile device and donate these to a non-profit organisation in their neighbourhood. In 2016, Blipper activated players in seven Swedish shopping centres and accumulated points corresponding to EUR 43,000, which Citycon donated to 42 local organisations.

# Engaging with the community through students and youth

We believe that supporting and engaging with local communities socially and economically is an investment in the future. In September several thousand runners from the neighbourhood raced through Kista Galleria. Citycon invited students from a local vocational school to take a turn as security guards during the event. The event was conducted as cooperation between Citycon, the school and a non-profit organisation. In Finland, we began cooperation with Laurea

University of Applied Sciences, inviting students to develop and design projects that enhance the customer experience for families with children as well as for senior customers.





Citycon has taken an active part in the local crime prevention initiative in Sarpsborg, Norway. "Together for a safer Sarpsborg" is a partnership where Citycon,

representatives from the municipality and local police share useful information with each other and work actively to ensure that both customers and employees feel safe. The initiative has resulted in many preventive measures and local police have seen a significant decline in youth misconduct in the Storbyen Senter and Stopp Tune shopping centres.

# **PASSIONATE EMPLOYEES ARE OUR GREATEST ASSET**

At Citycon, we believe that great people make great shopping centres and that the success of our tenants and our business relates directly to having the right people in the right positions. Passionate employees are key in our efforts to create a dynamic corporate culture that fosters new ideas and innovation.

# A CULTURE OF ENGAGEMENT

We set ambitious targets and want to empower our people to do their best and leverage their full potential. We want to engage our employees by providing a great workplace that provides opportunities for professional growth.

As part of the performance culture, we actively work to implement our core values in the organisation: Passionate, Solution-oriented and Together One. Target and development discussions are an essential tool for the successful execution of our strategy. Every year we cascade company-level targets throughout the organisation to engage all employees in achieving our common goals. Competence and leadership training,

talent evaluations and incentive programmes are important elements in developing and supporting our performance culture.

We encourage our employees to grow professionally and offer them diverse opportunities for career development. We believe there is a strong link between employee well-being and performance in the workplace, therefore we support our employees' work-life balance. We aim to take good care of our employees and build a dynamic and engaging working environment.

> We take the promotion and maintenance of equality and diversity seriously. We promote our employees' personal and cultural differences as a driver for professional and company success.

#### **BALANCED GENDER PROFILE**











# Unifying Citycon employees through shared values



An important part of strengthening the Citycon culture and integrating the Norwegian operations, acquired in 2015, was the process of working together to promote our new common values. During autumn 2016, all Cityconners were invited to work on themes important to them in workshops and web surveys.



Employee comment in the web survey

# CITYCON AWARDS LAUNCHED DURING THE CITYCON DAYS IN OSLO

During the annual personnel get-together, Citycon Days, the company-wide, peer-to-peer nomination programme "Citycon Awards" was introduced. The programme recognises teams and people who have made outstanding achievements in the following five categories: Best customer experience, Best community action, Best deal, Best team and Best innovation. The winners will be announced at the annual Citycon Days.

## **OUR VALUES**

## **Passionate**

Dedicated to retail.
Drive results.
Take ownership and responsibility.
Take pride in our work.

#### Solutionoriented

Deliver customer convenience.
Hands-on and action-oriented.
Dedicated to long-term value creation.
Forward-looking.

## Together One

One Citycon, One Brand.
Work together, pulling in the same direction.
Encourage, challenge and support each other.
A valuable member of the community.

# THE SUSTAINABLE **SHOPPING CENTRE**

Buildings represent a large proportion of global carbon emissions and energy consumption. In addition, shopping centres affect local communities in many ways. By integrating sustainability measures into our daily operations, we at Citycon aim to do more than pull our weight to achieve sustainable development - here are a few examples of how we do that.

#### **PROXIMITY AND EASY ACCESS**

Shopping centres are located close to people, in urban hubs with excellent connections to public transportation. Access to commuter rail, metro and buses is seamless or integrated into the centre itself.

#### **ENERGY AND WATER EFFICIENT SOLUTIONS**

There is a host of technical solutions, big and small, that minimise energy consumption. Effective heat recovery from technical systems and appliances, LED lightning in both common areas and shops and optimised ventilation. Lo-flow water fixtures and toilets and waterless urinals save water as well as energy.

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#### **ENVIRONMENTALLY FRIENDLY** AND HEALTHY TRANSPORTATION

Plenty of bicycle parking and good pedestrian access make it easy for visitors to leave their cars at home. Designated parking spaces and charging stations for electric vehicles and electric bicycles encourage environmentally friendly modes of transportation.



#### **WASTE MANAGEMENT AND MAINTENANCE**

Waste management is well planned and provides both tenants and visitors with the possibility to reduce, reuse and recycle as well as dispose of waste in a sustainable way.

A green roof has both aesthetic and practical benefits: It isolates, reducing the need of heating and cooling. Green roofs retain rainwater, easing stormwater

management. They improve air quality and can help support

local biodiversity.

#### **LOCAL ENGAGEMENT AND SERVICES**

Shopping centre is a part of the local community with services such as healthcare centres, libraries, theatres, playgrounds and places of worship. It is a meeting place for local residents and provides a space for local engagement. A place for more than just shopping.

#### **SAFETY AND SECURITY**

Safety is taken into consideration in the design of the centre as well as in the building materials and technology. Safety procedures are planned and tested and the shopping centre management is trained in safety matters. Security guards are trained to take an approach that promotes pre-emption and de-escalation.

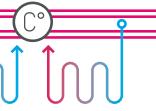












#### **ENERGY PRODUCTION**

The sustainable shopping centre produces part of its own energy locally, totally fossil fuel free. Solar panels on the roof produce electricity and provide shade, which also reduces the need for cooling in the summer. Geothermal heating and cooling reduces the need for external heat and cooling.

#### **ENVIRONMENTALLY FRIENDLY** AND HEALTHY MATERIALS

Low carbon materials such as wood and low carbon concrete and various recycled building elements reduce the carbon footprint of the building. Focusing on healthy building materials ensures a good indoor climate.

#### **ACCESSIBILITY FOR ALL**

Accessibility for people with disabilities is taken into consideration as well as the youth, the elderly, children and families. This is managed through continuous dialogue with local residents and other stakeholders.









ONGOING DEVELOPMENTS

#### ISO OMENA -THE ULTIMATE URBAN **SHOPPING EXPERIENCE**

Helsinki Area. The iconic Iso Omena is undergoing a considerable expansion in one of the best retail locations in Finland. The extended Iso Omena will be fully integrated with the new Western metro line and Matinkylä bus terminal feeding 35,000 customers through the shopping centre every day. Iso Omena will be the ultimate urban shopping centre, featuring a wide range of leading fashion brands, extensive public and private services, four grocery stores, entertainment and recreational activities as well as a diverse restaurant selection.

**Investment MEUR 270 GLA** 63,300 → 101,000 Completion Q2/2017 **Certification target** LEED Platinum

#### **MÖLNDAL GALLERIA** – **MODERN URBAN CITY GALLERY**

Gothenburg Area. A development of a completely new, modern urban city gallery focusing on daily necessities, services and a generous food and beverage offering. Located in the city centre of the fast growing Mölndal, and connected to a large hub for public transportation, the shopping centre will serve as the natural meeting place for people working and living in the neighbourhood.

Investment MEUR 60 (120)\* **GLA**  $0 \rightarrow 24,000$ Completion Q3/2018 Certification target BREEAM Very Good PLANNED DEVELOPMENTS

#### LIPPULAIVA -DOUBLING IN SIZE

Helsinki Area. The already established Lippulaiva is located in the rapidly growing and wealthy Espoonlahti area. A completely new, modern and urban shopping centre, double the size of the old centre, will be built in order to accommodate the new metro station and bus terminal. The new Lippulaiva will host around 80 different shops, cafés, restaurants and services in addition to municipal and healthcare facilities.

**Investment** MEUR 200 **GLA** 19,200 → 42,000

Target initiation/completion 2017/2020 Certification target BREEAM Excellent





# DOWN TOWN - IN THE HEART OF THE CITY BY THE RIVERSIDE

Porsgrunn. Located in the heart of Porsgrunn, Down Town offers a wide selection of stores for the entire family. Citycon is planning a project to respond to the increased residential and office development in the area. Down Town will be extended by 9,000 sq.m. to create the urban meeting point of Porsgrunn with an improved mix of shopping, restaurants and cafés.

Investment MEUR 75
GLA 38,000 → 46,000
Target initiation/completion 2017/2019
Certification target BREEAM Excellent



POTENTIAL DEVELOPMENTS

#### **TUMBA CENTRUM -INCREASING OFFER OF RETAIL AND SERVICES**

**Stockholm Area.** The newly refurbished Tumba Centrum is located in southern Botkyrka and is connected to a commuter rail station. Citycon is planning a further extension of Tumba Centrum integrating it with the new bus terminal while also increasing the retail and healthcare services offering as well as parking facilities.

**Investment MEUR 50 GLA** 23,400 → 32,000 Target initiation/completion 2018/2020 Certification target BREEAM Very Good

#### **KISTA GALLERIA -**ONE OF THE MOST VISITED SHOPPING **CENTRES IN THE NORDICS**

Stockholm Area. Kista Galleria is one of Sweden's largest and most successful shopping centres, boasting approximately 19 million visitors annually. With a vast number of shops and restaurants, cinema, bowling and municipal services, Kista Galleria is the heart of the local community. There are plans to extend the shopping centre towards the metro station to create a seamless connection with public transportation and additional space for new retail, groceries and services.

**Investment MEUR 80\* GLA** 92,500 → 111,000 Target initiation/completion 2019/2021 Certification target BREEAM Very Good







#### TREKANTEN – CREATING A FLAGSHIP SHOPPING CENTRE

Oslo Area. Trekanten is a popular meeting place in a wealthy urban location in Asker. The selection of shops and healthcare services is diverse, and the centre is easily accessible with a public transportation hub in the immediate vicinity. The planned extension includes increasing the offering of shops and services as well as creating more visible and inviting entrances and improved circulation.

Investment MEUR 110
GLA 23,900 → 45,000
Target initiation/completion 2020/2022
Certification target > BREEAM Very Good

More information on (re)development projects in the Financial Statements on pages 89-90

#### LILJEHOLMSTORGET GALLERIA – HIGHLY POPULAR, CLOSE TO THE CITY CENTRE

Stockholm Area. Liljeholmstorget Galleria has established itself as a successful commercial venue, offering its customers a wide range of shopping options and healthcare services in a modern and enjoyable atmosphere. An extension is planned to meet the strong demand for more retail opportunities and services, including culture, a library, entertainment and food, all directly connected to the metro station and bus terminal

Investment MEUR 120
GLA 40,500 → 63,000
Target initiation/completion 2020/2022
Certification target LEED Platinum



#### **KEY INVESTMENT CRITERIA**

≥150 bps over required valuation yield

50% pre-leasing target

All major development projects carried out in accordance with environmental classification principles.



# WHY INVEST IN US?

Citycon aims to increase its profitability and share valuation through active asset management, renewal and strengthening of its property portfolio and efficient financing. Our goal is to create strong and predictable cash flows with a focused business model and a conservative balance sheet.

Over the past years, Citycon has continued the transformation of its property portfolio by entering the Norwegian shopping centre market and carrying out many larger (re)development projects while, at the same time, divesting smaller, non-urban retail properties.

Citycon's success relies on a diversified pan-Nordic portfolio of everyday shopping centres in urban locations and a proactive asset management style with a true understanding of the market and changing consumer behaviour.

Our strong balance sheet and efforts to recycle capital enable us to take on (re)developments and selective acquisitions when we see potential for value growth, financing part of it with further non-core disposals.

Acting responsibly is an integral part of Citycon's strategy. Good governance, top-class environmental performance, target-oriented leadership, good working environment, and community involvement are vital elements in Citycon's way of working.

#### OUR INVESTMENT CASE

#### **NORDIC EXPOSURE**

- Pan-Nordic scale and diversification brings stability
- Citycon's leading position in the Nordic market and strong brand name attract tenants
- Unique insight and understanding of the market and consumer trends

## MEGATRENDS STRENGHTEN CITYCON SHOPPING CENTRES

- Strong urbanisation trend further supports densely populated cities and locations
- Demand for social interaction and community involvement

# STABLE RETURNS AND SOLID FINANCIAL POSITION

- Grocery-anchored, necessity-based tenant mix
- CPI-linked lease agreements
- Conservative balance sheet
- Strong dividend payer

# **OUR MANAGEMENT TEAM**

#### **31 DECEMBER 2016**



MARCEL KOKKEEL
Chief Executive Officer



Chief Financial Officer,
Executive Vice President



ANU TUOMOLA
General Counsel,
Head of Legal Affairs

# **DIVIDEND PER SHARE** EUR

SHARE PRICE DEVELOPMENT

-13

\* Assuming dividends reinvested in the company.

-14

-15

EUR

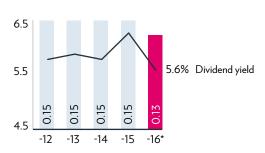
4.0

3.0

2.0

1.0

0 -12



\* The proposal by the Board of Directors includes an authorisation for a dividend and equity repayment of EUR 0.13 in total.

#### 

-16

Citycon

share price Total shareholder

More information on share performance in the Financial Statements on page 75



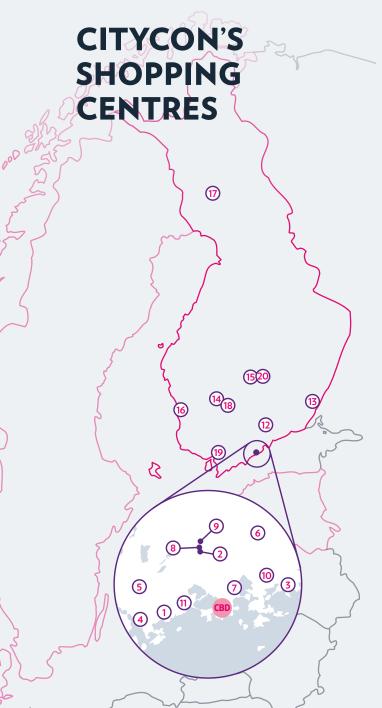
MARIANNE
MAZARINO HÅKONSEI
Vice President,
Marketing and Branding



JURN HOEKSEMA Chief Operating Officer

#### 

More information on the management committee in the Corporate Governance Statement



#### FINLAND Helsinki Metropolitan area



#### 1. ISO OMENA, Espoo 🖈

**GLA** 89,600 sq.m. Anchor tenants Prisma. K-Citymarket, Clas Ohlson, H&M, Finnkino, Alko, Espoo service square Sales EUR 229.7 million Visitors 8.9 million



#### 2. MYYRMANNI, Vantaa 🛊

GLA 39,900 sq.m. Anchor tenants K-Citymarket, H&M, Clas Ohlson, Alko, pharmacy, Burger King, Lindex, JYSK, Fitness24Seven. Starbucks Sales EUR 142.0 million Visitors 7.0 million



#### 3. COLUMBUS, Helsinki

GLA 20,700 sq.m. Anchor tenants S-Market. K-Supermarket, Tokmanni, JYSK, Lindex, Alko, pharmacy Sales EUR 96.7 million Visitors 6.4 million



#### 4. LIPPULAIVA, Espoo

**GLA** 19,200 sq.m. Anchor tenants Lidl, K-Supermarket, Alko, Clas Ohlson, Burger King, Lindex, Tokmanni Sales EUR 92.2 million Visitors 3.9 million



#### 5. ESPOONTORI, Espoo

GLA 16,500 sq.m. **Anchor tenants** K-Supermarket, Tokmanni, Fitness24Seven, Hesburger, pharmacy Sales EUR 38.3 million Visitors 3.8 million



#### 6. TIKKURI, Vantaa

GLA 16,140 sq.m. Anchor tenants K-Market, pharmacy, Dressmann, Hesburger Sales EUR 21.1 million Visitors 2.1 million



#### 7. ARABIA, Helsinki

GLA 14,200 sq.m. Anchor tenants S-Market, K-Supermarket, Alko, pharmacy, Tokmanni, H&M Sales EUR 55.0 million Visitors 2.7 million



#### 8. ISOMYYRI, Vantaa

**GLA** 11,600 sq.m. **Anchor tenants** Tokmanni, Cityvarasto Sales EUR 13.8 million Visitors 1.8 million



#### 9. MARTINLAAKSON OSTARI. Vantaa 🛊

GLA 7,500 sq.m. **Anchor tenants** K-Supermarket, S-Market, Fitness24Seven, pharmacv Sales EUR 40.9 million

Visitors 2.5 million



#### 10. MYLLYPURON OSTARI, Helsinki

GLA 7,300 sq.m. Anchor tenants S-Market, K-Supermarket, Hesburger, pharmacy Sales EUR 24.2 million Visitors n/a



GLA 6,200 sq.m. Anchor tenants Eurokangas Sales n/a Visitors n/a



★ BREEAM/LEED environmentally certified

#### **FINLAND** Other areas



12. TRIO, Lahti \*

GLA 45,900 sq.m. Anchor tenants K-Supermarket, Tokmanni, Hotel Cumulus, H&M, Stadium, Fitness24Seven, Cubus, Nordea, pharmacy Sales EUR 53.6 million Visitors 5.6 million



15. FORUM, Jyväskylä

GLA 16,200 sq.m. Anchor tenants Tokmanni, K-Market, Intersport, Gina Tricot, Volt, Classic American Diner Sales EUR 35.9 million Visitors 5.6 million



**18. DUO, Tampere GLA** 13,100 sq.m.

Anchor tenants Lidl, S-Market, K-Supermarket, Alko, Tokmanni Sales EUR 63.5 million Visitors 4.5 million



13. ISOKRISTIINA, Lappeenranta \*

GLA 17,200 sq.m.

Anchor tenants K-Supermarket,
S-Market, Alko, Tokmanni,
Clas Ohlson, Hotel Lappee,
Fitness24seven, Finnkino, pharmacy
Sales EUR 83.0 million
Visitors 4.0 million



16. ISOKARHU. Pori

GLA 14,500 sq.m. Anchor tenants H&M, Intersport, Muksumassi, Burger King Sales EUR 23.6 million Visitors 2.2 million



#### 19. LINJURI, Salo

GLA 9,200 sq.m. Anchor tenants Intersport, Kookenkä, post office Sales EUR 14.1 million Visitors 2.2 million



14. KOSKIKESKUS, Tampere \*

GLA 33,100 sq.m. Anchor tenants Intersport, Stadium, Lindex, Koskiklinikka, M-Market, Finnkino Sales EUR 130.4 million Visitors 5.6 million



#### 17. SAMPOKESKUS, Rovaniemi

GLA 14,400 sq.m. Anchor tenants Moda, Fitness24Seven, Pentik, Dressmann, Cubus, Gina Tricot, Bio Rex, pharmacy Sales EUR 20.5 million Visitors 1.9 million



#### 20. JYVÄSKESKUS, Jyväskylä

GLA 5,900 sq.m. Anchor tenants Finnkino, McDonald's, Jack & Jones, KappAhl Sales EUR 4.8 million Visitors 3.0 million

#### **ESTONIA**



#### 1. ROCCA AL MARE, Tallinn 🖈

GLA 57,400 sq.m. Anchor tenants Prisma, H&M, Debenhams, Euronics, NewYorker, Lindex

Sales EUR 143.7 million
Visitors 6.0 million



#### 2. KRISTIINE KESKUS, Tallinn

GLA 43,700 sq.m.

Anchor tenants Prisma, H&M,
New Yorker, Sportsdirect, JYSK
Sales EUR 122.6 million

Visitors 7.3 million



#### **NORWAY** Greater Oslo area



1. STOVNER SENTER, Oslo<sup>1)</sup> GLA 39,200 sa.m. Anchor tenants Meny, H&M, KappAhl, O'Learys, Vinmonopolet Sales EUR 77.6 million Visitors 4.0 million



Krokstadelva GLA 31,300 sq.m. Anchor tenants Coop, Vinmonopolet, XXL, H&M, Elkjøp, Clas Ohlson Sales EUR 120.9 million Visitors 1.6 million



3. LIERTOPPEN, Lierskogen \* GLA 25.600 sa.m. Anchor tenants Meny, Kiwi, Vinmonopolet, H&M, Europris, NetOnNet Sales EUR 103.6 million Visitors 2.0 million



4. HOLMEN SENTER, Nesbru¹) ★ GLA 24,200 sq.m. Anchor tenants Meny, Coop Mega, Vinmonopolet, H&M, pharmacy Sales EUR 63.0 million Visitors 1.6 million



5. TREKANTEN, Asker 🖈 GLA 23,900 sq.m. Anchor tenants Meny, H&M, Clas Ohlson Sales EUR 83.6 million Visitors 3.1 million



6. LINDERUD SENTER. Oslo \* GLA 21,000 sq.m. Anchor tenants Coop Mega, Vinmonopolet, Elixia, H&M Sales EUR 76.2 million

Visitors 2.2 million



7. KOLBOTN TORG, Kolbotn \* GLA 17.700 sa.m. Anchor tenants Coop Mega, Vinmonopolet, H&M Sales EUR 71.9 million Visitors 1.9 million



8. CC DRAMMEN, Drammen<sup>1)</sup> GLA 15.500 sa.m. Anchor tenants Eurospar, KappAhl, Jernia, G-Max, pharmacy Sales EUR 14.1 million Visitors n/a



9. MAGASINET DRAMMEN, Drammen \* GLA 15,400 sq.m. Anchor tenants Kiwi, Monki, Dressmann, Starbucks Sales EUR 35.9 million Visitors 2.7 million



10. TORGET VEST, Drammen¹) ★ GLA 8,000 sq.m. Anchor tenants Eurospar, Ødegaard, Intersport, pharmacy Sales EUR 22.9 million Visitors 1.3 million



11. NAF-HUSET, Oslo<sup>1)</sup> **GLA** 4,200 sq.m. Anchor tenants XXL, Dolly Dimples, Kaffebrenneriet Sales EUR 28.4 million Visitors n/a

#### **NORWAY** Other areas



12. HERKULES. Skien \* GLA 49,300 sq.m. Anchor tenants Meny, Elkjøp Megastore, XXL, GMAX, Møbelringen, H&M, Clas Ohlson Sales EUR 143.0 million Visitors 2.7 million

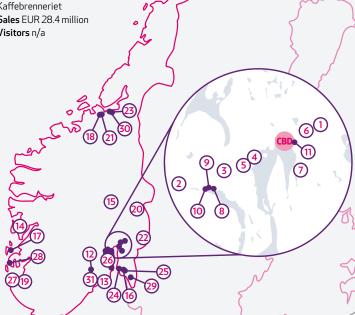


13. DOWN TOWN, Porsgrunn \* **GLA** 38,000 sq.m. Anchor tenants XXL. Rema1000. Bohus, H&M, Clas Ohlson Sales EUR 78.1 million Visitors 2.2 million



Fyllingsdalen 🛊 GLA 31,300 sq.m. Anchor tenants Meny, Kiwi, Vinmonopolet, H&M, Jula, Elkjøp Sales EUR 115.4 million Visitors 4.4 million

1) Managed/rented shopping centres 2) Includes shopping centre Krokstad



#### **NORWAY** Other areas



15. STRANDTORGET. Lillehammer¹) ★

GLA 29,600 sq.m. Anchor tenants CC Mat, Clas Ohlson, H&M, Sport1, pharmacy Sales EUR 71.9 million Visitors 1.8 million



21. CITY SYD. Tiller¹) ★

GLA 15.500 sa.m. Anchor tenants Coop, Obs, H&M, Vinmonopolet, Clas Ohlson, Cubus Sales EUR 85.5 million Visitors 3.9 million



27. STADIONPARKEN, Stavanger1) \*

GLA 11,100 sq.m. Anchor tenants Meny, Vinmonopolet, Rema1000, pharmacy Sales EUR 29.6 million



16. STORBYEN SENTER. Sarpsborg \*

GLA 25,500 sq.m. Anchor tenants Meny, Vinmonopolet, H&M, SATS, Clas Ohlson, Egon, Home & Cottage Sales EUR 77.4 million



17. HEIANE STORSENTER, Stord \*

GLA 24.000 sa.m. Anchor tenants Coop, Skeidar, Elkjøp, Clas Ohlson Sales EUR 49.0 million Visitors 1.3 million



18. TILLER TORGET, Trondheim¹) ★

GLA 24.000 sa.m. Anchor tenants Rusta, Meny, Elkjøp, G-Max, XXL, Expert Sales EUR 53.4 million Visitors 1.4 million



#### 19. KILDEN KJØPESENTER, Stavanger \*

GLA 23,100 sq.m. Anchor tenants Coop Mega, Vinmonopolet, H&M, Clas Ohlson, Barnas Hus, healthcare centre Sales EUR 76.7 million Visitors 1.6 million



20. KREMMERTORGET, Elverum \*

GLA 19.400 sa.m. Anchor tenants Meny, H&M, Clas Ohlson, Dressmann Sales EUR 46.9 million Visitors 1.2 million



22. KONGSSENTERET, Kongsvinger \*

Visitors 2.5 million

GLA 18,300 sq.m. Anchor tenants Meny, H&M, Clas Ohlson, Expert, Jernia, Kid Sales EUR 42.8 million Visitors 1.2 million



23. SOLSIDEN. Trondheim1) \*

GLA 14.000 sa.m. Anchor tenants Vinmonopolet, H&M. Clas Ohlson Sales EUR 65.2 million Visitors 2.4 million



24. TORVBYEN, Fredrikstad1) \*

GLA 15.000 sa.m. Anchor tenants Coop Mega, H&M, Vinmonopolet, Clas Ohlson, G-Sport Sales EUR 33.8 million Visitors 4.0 million



#### 25. STOPP TUNE, Sarpsborg \*

GLA 12.100 sa.m. Anchor tenants Meny, XXL, Felleskjøpet, Match, Kid, KappAhl Sales EUR 34.8 million Visitors 1.0 million



26. SJØSIDEN. Horten \*

GLA 11,200 sa.m. Anchor tenants Vinmonopolet, H&M, Clas Ohlson, Carlings, Dressmann Sales EUR 37.3 million Visitors 1.0 million



Visitors 0.9 million



28. MARKEDET, Haugesund<sup>1)</sup>

GLA 10,400 sq.m. Anchor tenants Vinmonopolet, H&M, Cubus, Bunnpris Sales EUR 24.3 million Visitors 1.0 million



29. HALDEN STORSENTER. Halden¹) ★

GLA 9,400 sq.m. Anchor tenants Cubus, Dressmann, pharmacy Sales EUR 8.4 million Visitors 0.7 million



30. LADE, Trondheim

GLA 8,700 sq.m. Anchor tenants Meny, Jula, Europris Sales EUR 23.9 million Visitors n/a



31. LIETORVET, Skien \*

GLA 7,300 sq.m. Anchor tenants Meny, Vinmonopolet, Match, Skoringen, post office Sales EUR 44.9 million Visitors 1.3 million



32. GLASSHUSPASSASJEN. Bodø 🚖

GLA 2,300 sq.m. Anchor tenants Burger King, Carlings, Change, b.young Sales EUR 7.5 million Visitors n/a

# **DENMARK** 1. ALBERTSLUND CENTRUM Copenhagen GLA 18,500 sq.m. Anchor tenants Aldi, Vero Moda, Kvickly, Imerco, Albertslund municipality Sales EUR 42.7 million Visitors 3.9 million

#### **SWEDEN** Greater Stockholm area



#### 1. KISTA GALLERIA, Stockholm \*

GLA 92,500 sq.m. Anchor tenants H&M, JD Sports, Next, Åhléns, SF Bio, ICA, Coop, Systembolaget, O'Learys, library, healthcare centre, SATS Sales EUR 240.8 million

Visitors 18.7 million



#### 3. LILJEHOLMSTORGET GALLERIA, Stockholm \*

GLA 40,500 sq.m. Anchor tenants ICA, Willys, Systembolaget, H&M, KappAhl, Lindex, Cubus, Clas Ohlson, O'Learys, SATS, healthcare centre Sales EUR 186.3 million Visitors 9.7 million



#### 6. HÖGDALEN CENTRUM, Stockholm

GLA 19,600 sq.m. Anchor tenants Coop, ICA, Systembolaget, Matdax, JYSK, Lindex, Kicks Sales EUR 68.5 million Visitors n/a



#### 2. JAKOBSBERGS CENTRUM. Stockholm \*

GLA 42,900 sq.m. Anchor tenants Coop, Hemköp, Systembolaget, H&M, Lindex, KappAhl Sales EUR 77.7 million Visitors 5.9 million



#### 4. ÅKERSBERGA CENTRUM, Stockholm

**GLA** 28,400 sq.m. Anchor tenants ICA, Systembolaget, H&M, Lindex, KappAhl Sales EUR 94.9 million Visitors 6.2 million



#### 7. FRUÄNGEN CENTRUM, Stockholm

GLA 14,700 sq.m. Anchor tenants Coop, Systembolaget, Hemköp, Fitness24 Seven, library, healthcare centre Sales EUR 36.4 million Visitors n/a

#### Gothenburg area



#### 9. STENUNGSTORG, Stenungsund

**GLA** 35,300 sq.m. Anchor tenants H&M, KappAhl, Cubus, Coop, Systembolaget, Team Sportia, healthcare centre Sales EUR 75.0 million Visitors 3.3 million



#### 5. TUMBA CENTRUM, Stockholm

GLA 23.400 sa.m. Anchor tenants ICA, Systembolaget, H&M, Lindex, KappAhl, Lidl Sales EUR 58.0 million Visitors 3.8 million



#### 8. ÅKERMYNTAN CENTRUM, Stockholm

GLA 10,300 sq.m. Anchor tenants ICA, Lidl, healthcare centre, library, day care Sales EUR 33.4 million Visitors 1.8 million



